



Datasheet

Partner Benefits

- Reduce costs by eliminate the overhead and hassles of infrastructure management and break/fix
- Deliver higher value, higher margin services to your clients
- Strengthen your brand loyalty by offering secure and reliable cloud service options to your clients
- Get more with less: leverage our investment in high-end cloud infrastructure technology to grow your recurring revenue stream without capital investment
- Fully integrated back-end business functions save you time by streamlining your financial workflows
- Increase your client responsiveness with self service simplicity, full service account management and proactive 24x7x365 technical support to ensure success
- Full integrated business functions streamline your financial workflows
- Trusted Partner: No long term contracts or volume commitments We sell only to partners, we'll never compete with you.

For more information:

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Partnering With CloudRivo

Why CloudRivo's Xterity™ Cloud Services?

- According to a recent analysis, the cloud IT Services market is projected to surpass \$56 Billion USD by 2020¹.
- Your clients are probably using some form of cloud IT services today. The numbers reveal that they're willing to spend money for cloud IT services and support. We're here to help you get your share of this profitable market.
- Grow your recurring revenue stream by freeing yourself from the hassles of break/fix, enabling you to strengthen your client relationships with higher value services.

Why sell CloudRivo's Xterity Cloud Services?

- Partnering with CloudRivo enables you to expand your services portfolio and offer your clients the cloud IT services they're asking for, all without added capital expenses.
- Proven experience:
 - We built our business with you and your clients in mind
 - We've been delivering cloud virtualization solutions for over 15 years - it's what we do --We've made the investment in enterprise class hardware, software, tools, vendors, automation and data center technology. You and your clients benefit from our years of experience and investments without the upfront time or costs
- Supporting you - it's our business - it's our passion:
 - Our engineers answer the phone, no call forwarding, outsourcing, or answering machines -- We consistently meet or exceed our stated 99.99% SLA
 - Results from a recent customer survey (289 respondents):
 - Trouble ticket responsiveness: 97.6% answered average, good or excellent
 - Engineer knowledge: 99% answered average, good, or excellent
 - Resolution quality: 97.2% answered average, good, or excellent
- Easy pay as you go, consumption pricing model: --
 - No long term contract or financial commitment
 - Align with your client's business needs. Only pay for the quantities and services your clients use
- Fully integrated business functions simplify your financial processes: --
 - Real-time pricing, margin analysis, quote generation, and billing
 - Set your own price and bundle in your services to add even more value to your clients --Multi-tier distribution model with independent margins
- You maintain the relationship with your clients:
 - We support your delivery of services to your clients
 - We provide white label marketing materials and documentation to help you start selling and servicing your clients as soon as today!

¹Source:

<http://www.marketwatch.com/story/infrastructure-as-a-service-iaas-market-worth-5605-billion-usd-by-2020-2015-11-30-13203110>

What we do - Cloud Services you can offer your clients today!

Wholesale Managed Public: Provides the secure, and highly available Infra-structure as a Service (IaaS) environment your customers need for all their applications - including mission-critical applications, complex, multi-tier applications, test/dev environments, and less-demanding applications. The service leverages secure, shared infra-structure technology.

Cloud Suite Software: This software is at the core of all Xterity cloud services and is available for your clients that want to jump start on-premise cloud deployments or quickly standup a dev\ test environment. The intuitive drag-and-drop interface makes even the most complex configurations simple to configure and deploy on your client's infrastructure.

Bare Metal Servers: Xterity enables the configuration and deployment of both virtual and physical (bare metal) servers. This unmatched flexibility enables you to satisfy your clients needs for all their applications, including those not well suited for running in virtual machines.

What sets us apart

Cloud Services - Built For Tiered Distribution - The Xterity Cloud Services platform simplifies your financial processes with real time pricing, quoting, billing, invoicing, and margin analysis.

We Simplify the Complex - Xterity is big enough to support your client's complex cloud services requirements. But, we're also small enough to support your client's simple cloud services requirements.

About CloudRivo

CloudRivo launched its cloud services

Cloud Services. This intuitive cloud services business management platform greatly simplifies cloud service provider workflow processes including design, deployment, management, pricing, margin analysis, and billing enabling you to rapidly add lucrative cloud services to your portfolio.

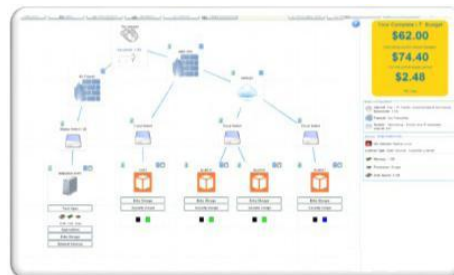
For additional information contact us by whatever means is best for you:

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Wholesale Managed Dedicated Compute: Secure, dedicated cloud infrastructure for individual clients. This service provides the security and performance advantages of in-house environments without the high capital costs and labor-intensive administrative efforts.

With drag-and-drop simplicity you can rapidly provide your clients a dedicated compute platform that is ideal for custom services. This cloud service provides greater control and management over the software stack. This is the preferred model for those clients with applications that are not well suited for multi-tenant, shared compute environments.



Time Proven Experience - Since 2000, we've been delivering highly reliable, business critical virtualization cloud server services. Its what we do.

We Succeed only if you succeed - We only sell through partners. We never compete with you. Above all, our engineers are here 24x7x365 to provide the technical support you need to be successful. Our white label marketing support helps you onboard in rapid fashion so you can begin selling cloud services to your clients today!

Managed Private: For your clients that require physical isolation at all levels of the cloud this IaaS model provides a fully isolated, secure, dedicated private cloud hosted in an Xterity datacenter.

Disaster Recovery As A Service (DRaaS): This service leverages constant data protection (CDP) technology to provide your clients that extra layer of protection for their on-premise servers, or those running in Xterity cloud service datacenters. This service enables you to provide your clients enhanced peace of mind and the ability for their business to mitigate natural and man-made disasters.

Backup As A Service (BaaS): This constant data protection service provides automatic replication of storage devices. The service provides "set it and forget it" capabilities with restore points defined by time of day, date, month, and yearly. Retention periods can be easily configured for each restore point.

Simplified High Availability - Configured by simply selecting the HA option as client environments are built using the drag-and-drop interface.

Integrated HA failover and resilience is provided at both the virtualization (HA cluster) and hardware layers. There's no need for complex and expensive clustering software or additional server, hypervisor or application licenses for failover servers.

business with the introduction of Xterity